



**MEMORANDUM**

TO: Mayor Jones and Members of the Board

FROM: Karen Proctor, Town Administrator

DATE: January 20, 2022

RE: 2021 Financial Forecast Update

**DISCUSSION:**

The Long-Range Financial Forecast through December 2021 is attached as Exhibit A. These are not final numbers as there are still some 2021 expenditures to be paid.

A breakout of sales tax revenue is included as Exhibit B.

**ATTACHMENT:**

**Exhibit A** – Long Range Financial Forecast

**Exhibit B** – Sales Tax Revenue

LONG RANGE FINANCIAL FORECAST													
Account	Account Title	2018 Actual	2019 Actual	2020 Actual	2021 Estimate	2022 Budget	2023 Forecast	2024 Forecast	2025 Forecast	2026 Forecast	2027 Forecast	2028 Forecast	Description
<b>GENERAL FUND</b>													
<b>BEGINNING FUND BALANCE</b>		<b>572,989</b>	<b>737,240</b>	<b>929,820</b>	<b>855,904</b>	<b>903,031</b>	<b>895,562</b>	<b>909,833</b>	<b>924,583</b>	<b>946,531</b>	<b>969,088</b>	<b>994,109</b>	
<b>Taxes and Franchise Fees</b>													
	Assessed Value	20,495,097	20,309,298	22,601,884	22,737,996	24,014,414	24,014,414	25,215,135	25,215,135	26,475,891	26,475,891	27,799,686	
	Mill Levy	4.982	4.982	4.982	4.982	4.982	4.982	4.982	4.982	4.982	4.982	4.982	
10-31-111	Current Property Tax	101,683	100,682	112,575	113,185	119,640	119,640	125,622	125,622	131,903	131,903	138,498	Provided by the county
10-31-121	Specific Ownership Tax	7,420	7,939	7,980	7,807	7,000	7,070	7,141	7,212	7,284	7,357	7,431	County collected. Basically property tax on the type of vehicle. The year and taxable value determine these fees. Taxable value is determined by taking 85% of the suggested retail price.
10-31-161	Xcel Franchise Fee	6,955	8,441	6,777	8,831	7,000	7,070	7,141	7,212	7,284	7,357	7,431	
10-31-162	IREA Franchise Fee	23,159	22,321	21,806	22,000	22,000	22,220	22,442	22,667	22,893	23,122	23,353	
10-31-163	Cable Television Fees	5,242	5,114	4,882	4,800	4,800	4,848	4,896	4,945	4,995	5,045	5,095	Comcast
10-31-191	Current Property Tax Interest	137	73	214	128	100	101	102	103	104	105	106	Interest on property tax
10-31-192	Delinquent Property Tax	4,164	(1,170)	1,329	2,101	0	0	0	0	0	0	0	
10-31-193	Delinquent Property Tax Intrst	1,262	(165)	551	512	0	0	0	0	0	0	0	
10-31-311	Sales Tax	292,566	338,428	262,046	350,314	250,000	254,008	257,694	260,271	262,873	265,502	268,157	3.75% on purchases made in the town or delivered into the town. ESTIP agreement ended 5/18.
10-31-312	Use Tax	14,023	45,090	18,634	38,660	20,000	20,200	20,402	20,606	20,812	21,020	21,230	Three percent (3%) imposed only for the privilege of storing, using or consuming within the Town any construction and building materials greater than twenty thousand dollars (\$20,000.00)
<b>Total Taxes and Franchise Fees</b>		<b>456,611</b>	<b>526,754</b>	<b>436,793</b>	<b>548,337</b>	<b>430,540</b>	<b>435,156</b>	<b>445,439</b>	<b>448,638</b>	<b>458,149</b>	<b>461,411</b>	<b>471,303</b>	
<b>Licenses and Permits</b>													
10-32-211	Liquor Licenses	475	398	298	895	300	400	400	400	400	400	400	3 licenses + special events
10-32-215	Business Licenses	420	385	280	278	350	420	420	420	420	420	420	\$35 annual fee
10-32-218	Sign Permits	650	0	0	0	0	0	0	0	0	0	0	FVC and OLOL
10-32-219	Communique Ads	450	500	290	0	200	350	350	350	350	350	350	Increase in the number of newsletters
10-32-221	Building Permits	24,611	49,499	36,679	51,853	35,000	25,000	25,000	25,000	25,000	25,000	25,000	
10-32-222	Street Cut Permits/ROW	1,054	300	450	1,636	300	300	300	300	300	300	300	
10-32-223	Grading Permits	150	150	0	0	150	150	150	150	150	150	150	
10-32-224	Zoning Review	2,848	1,914	2,668	50	100	1,500	1,500	1,500	1,500	1,500	1,500	Costs billed through building permit
10-32-225	Engineering Review	2,600	807	3,488	618	500	500	500	500	500	500	500	Costs billed through building permit
10-32-226	Driveway Permits	250	250	1,000	250	250	250	250	250	250	250	250	
<b>Total Licenses and Permits</b>		<b>33,508</b>	<b>54,203</b>	<b>45,152</b>	<b>55,580</b>	<b>37,150</b>	<b>28,870</b>	<b>28,870</b>	<b>28,870</b>	<b>28,870</b>	<b>28,870</b>	<b>28,870</b>	
<b>Intergovernmental</b>													
10-33-321	Motor Vehicle Registration Fees	4,021	4,224	3,782	3,944	3,500	3,500	3,500	3,500	3,500	3,500	3,500	County collected
10-33-342	Cigarette Tax	1,125	1,222	1,576	1,571	1,200	1,000	1,000	1,000	1,000	1,000	1,000	State derived
10-33-350	Severance Tax	0	0	399	20	400	400	400	400	400	400	400	
10-33-352	Highway User Tax	47,492	52,434	36,143	38,718	30,000	30,000	30,000	30,000	30,000	30,000	30,000	Based on the # of vehicles and street miles in each community relative to the same statistics in other municipalities and the CO Dept of Transportation revenue estimates.
10-33-360	Mineral Lease	0	0	133	157	133	133	133	133	133	133	133	
10-33-371	County Road/Bridge Levy	5,810	5,691	5,436	6,367	6,724	6,724	7,060	7,060	7,413	7,413	7,784	Shareback from Arapahoe County (.560 x Assessed Value X 50%)
<b>Total Intergovernmental</b>		<b>58,448</b>	<b>63,572</b>	<b>47,469</b>	<b>50,777</b>	<b>41,957</b>	<b>41,757</b>	<b>42,093</b>	<b>42,093</b>	<b>42,446</b>	<b>42,446</b>	<b>42,817</b>	
<b>Charges for Services</b>													
10-35-510	Traffic Court Revenues	8,861	6,310	2,090	0	500	3,000	3,000	3,000	3,000	3,000	3,000	
10-35-540	Chargeback Administration Fee	1,549	684	190	19	100	500	500	500	500	500	500	SafeBuilt & SEH
<b>Total Charges for Services</b>		<b>10,410</b>	<b>6,994</b>	<b>2,280</b>	<b>19</b>	<b>600</b>	<b>3,500</b>	<b>3,500</b>	<b>3,500</b>	<b>3,500</b>	<b>3,500</b>	<b>3,500</b>	
<b>Miscellaneous</b>													
10-36-611	Interest Earnings	10,609	17,972	6,686	497	600	3,997	4,760	11,082	12,680	14,303	14,303	.2% 2021, .5% 2022-2024, 1% 2025-2027
10-36-680	Miscellaneous/Other Income	54,447	2,223	2,555	8,263	1,000	500	500	500	500	500	500	
10-36-682	SIPA Grant	0	4,250	0	0	0	0	0	0	0	0	0	
10-36-690	Transfer In	70	0	0	0	0	0	0	0	0	0	0	
<b>Total Miscellaneous</b>		<b>65,126</b>	<b>24,444</b>	<b>9,241</b>	<b>8,760</b>	<b>1,600</b>	<b>4,497</b>	<b>5,260</b>	<b>11,582</b>	<b>13,180</b>	<b>14,803</b>	<b>14,803</b>	
<b>TOTAL REVENUES</b>		<b>624,103</b>	<b>675,967</b>	<b>540,936</b>	<b>663,473</b>	<b>511,847</b>	<b>513,780</b>	<b>525,163</b>	<b>534,683</b>	<b>546,145</b>	<b>551,031</b>	<b>561,292</b>	

<b>Administration</b>													
10-41-110	Personnel Expenses	115,284	127,008	130,262	131,916	138,273	141,038	143,859	146,736	149,671	152,665	155,718	
10-41-116	Payroll Taxes (7.65%)	8,819	9,716	9,965	10,092	10,578	10,789	11,005	11,225	11,450	11,679	11,912	
10-41-118	Workers Compensation Ins.	826	715	724	781	800	1,000	1,000	1,000	1,000	1,000	1,000	Pinnacol
10-41-120	Supplies/Materials	1,445	461	470	271	700	500	500	500	500	500	500	Server and equipment upgrades
10-41-130	Postage/Bulk Mail Charges	537	330	336	495	450	400	400	400	400	400	400	PO Box Rental
10-41-140	Printing	1,044	0	0	0	50	100	100	100	100	100	100	
10-41-141	Newsletter	195	35	0	0	50	50	50	50	50	50	50	Hard copies of newsletter
10-41-143	Municipal Code Supplements	2,056	211	646	1,929	1,500	1,500	1,500	1,500	1,500	1,500	1,500	
10-41-145	Legal Notices	312	266	255	296	250	250	250	250	250	250	250	
10-41-148	Recording Fees	26	26	0	0	50	50	50	50	50	50	50	
10-41-151	Audit	7,500	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	John Cutler and Associates
10-41-152	Legal	11,397	16,345	20,651	12,957	15,000	15,000	15,000	15,000	15,000	15,000	15,000	HPWC
10-41-160	County Treasurer Fees	1,072	1,042	1,153	1,169	1,196	1,196	1,256	1,256	1,319	1,319	1,385	1% of current property tax revenue
10-41-170	Communications/IT	2,155	11,861	2,689	2,584	2,800	3,000	3,000	3,000	3,000	3,000	3,000	Caselle (AP & Payroll added), Carbonite, Laserfiche
10-41-171	Telephone/Internet	2,298	1,518	1,582	1,543	1,500	1,600	1,600	1,600	1,600	1,600	1,600	Clerk's office
10-41-172	E-mail Server	521	498	505	498	500	540	540	540	540	540	540	
10-41-173	Web Site Dev/Mgmt	240	4,412	0	0	0	0	0	0	0	0	0	
10-41-180	Insurance	4,759	4,500	4,995	6,987	7,080	7,000	7,000	7,000	7,000	7,000	7,000	CIRSA Property/Casualty and volunteer medical
10-41-182	Membership/Dues/Training	2,342	2,832	1,889	2,021	4,000	4,000	4,000	4,000	4,000	4,000	4,000	DRCOG, CGFOA, CMCA, CML, IIMC, Conferences and training
10-41-190	Miscellaneous Expense	38	99	2,831	7,865	25,000	150	150	150	150	150	150	\$25,000 grant matching funds for code book update
10-41-192	Bank Service Charges	36	24	24	24	24	30	30	30	30	30	30	
	<b>Total Administration</b>	<b>162,902</b>	<b>188,900</b>	<b>185,976</b>	<b>188,428</b>	<b>216,801</b>	<b>195,194</b>	<b>198,291</b>	<b>201,388</b>	<b>204,610</b>	<b>207,832</b>	<b>211,185</b>	
<b>Elections</b>													
10-42-121	Elections - Judges	325	0	300	0	300	0	350	0	350	0	350	
10-42-131	Election Expenses	128	0	376	0	400	0	425	0	450	0	450	
	<b>Total Elections</b>	<b>453</b>	<b>0</b>	<b>676</b>	<b>0</b>	<b>700</b>	<b>0</b>	<b>775</b>	<b>0</b>	<b>800</b>	<b>0</b>	<b>800</b>	
<b>Judicial</b>													
10-44-211	Judge	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	\$250/month
10-44-220	Court Related Expenses	6,117	5,864	648	2,301	5,000	6,000	6,000	6,000	6,000	6,000	6,000	Approximately \$1250/qrt
	<b>Total Judicial</b>	<b>9,117</b>	<b>8,864</b>	<b>3,648</b>	<b>5,301</b>	<b>8,000</b>	<b>9,000</b>	<b>9,000</b>	<b>9,000</b>	<b>9,000</b>	<b>9,000</b>	<b>9,000</b>	
<b>Public Safety</b>													
10-46-311	Law Enforcement	102,056	101,181	112,830	112,935	119,640	119,640	125,622	125,622	131,903	131,903	138,498	IGA with Arapahoe County Sherriff
10-46-314	Off Duty Officer Patrols	14,152	5,138	1,935	3,218	5,000	13,000	13,000	13,000	13,000	13,000	13,000	
10-46-400	Animal Control	390	260	195	455	500	325	325	325	325	325	325	
	<b>Total Public Safety</b>	<b>116,598</b>	<b>106,579</b>	<b>114,960</b>	<b>116,607</b>	<b>125,140</b>	<b>132,965</b>	<b>138,947</b>	<b>138,947</b>	<b>145,228</b>	<b>145,228</b>	<b>151,823</b>	
<b>Public Works</b>													
10-48-451	Planning	5,110	3,850	2,547	3,777	5,000	6,000	6,500	6,500	7,000	7,000	7,000	SafeBuilt
10-48-452	Engineering	15,739	16,934	27,155	19,531	17,000	17,000	17,500	17,500	17,500	17,500	17,500	SEH
10-48-453	Code Enforcement	7,939	9,308	10,129	9,855	10,000	10,000	10,000	10,000	10,000	10,000	10,000	SafeBuilt
10-48-454	Snow Removal	8,036	26,244	18,328	26,894	25,000	20,000	20,000	20,000	20,000	20,000	20,000	Terracare
10-48-455	ROW and Island Maintenance	37,827	37,421	44,811	53,608	52,000	52,000	52,000	52,000	52,000	52,000	52,000	Terracare
10-48-456	Traffic Control/Signage	2,759	2,468	687	5,260	1,500	2,000	2,000	2,000	2,000	2,000	2,000	Sign placement and repair, gates maintenance
10-48-457	Building Permit Expenses	18,444	35,788	27,194	34,521	25,000	25,000	25,000	25,000	25,000	25,000	25,000	SafeBuilt
10-48-458	St. Cut/ROW Permit Expenses	0	175	0	0	300	350	400	400	450	450	450	
10-48-459	Street Lights	1,272	1,279	1,311	1,243	1,200	1,300	1,300	1,300	1,300	1,300	1,300	Lewiston Way and Parker Road
10-48-460	Engineering Pavement Management	9,022	6,800	9,369	9,454	17,000	17,000	17,000	17,000	17,000	17,000	17,000	Misc Terracare charges, SEH pavement management
10-48-461	Gates Electricity & Maintenance	0	0	0	7,721	6,000	5,000	5,000	5,000	5,000	5,000	5,000	\$4,000 Maintenance, \$1,000 electricity
10-48-500	Comm Events (Parade,Directory)	4,706	5,614	2,855	7,100	6,000	6,000	6,000	6,000	6,000	6,000	6,000	4th of July, Parade, Chili Fest, Trunk or Treat
10-48-600	Storage Unit	637	529	529	588	675	700	700	700	700	700	700	
	<b>Total Public Works</b>	<b>111,491</b>	<b>146,410</b>	<b>144,913</b>	<b>179,553</b>	<b>166,675</b>	<b>162,350</b>	<b>163,400</b>	<b>163,400</b>	<b>163,950</b>	<b>163,950</b>	<b>163,950</b>	
<b>ESTIP</b>													
10-52-620	ESTIP	25,250	0	0	0	0	0	0	0	0	0	0	Last payment made in May 2018
	<b>Total ESTIP</b>	<b>25,250</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<b>Capital</b>													
10-58-800	Capital Exp > \$5,000.00	32,165	32,634	164,679	126,457	2,000	0	0	0	0	0	0	Gates
10-58-801	Capital Exp < \$5,000.00	1,876	0	0	0	0	0	0	0	0	0	0	Bulletin boards/dog waste stations/libraries
10-58-804	Improvements - Ring Road	0	0	0	0	0	0	0	0	0	0	0	
	<b>Total Capital</b>	<b>34,041</b>	<b>32,634</b>	<b>164,679</b>	<b>126,457</b>	<b>2,000</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
	<b>TOTAL EXPENDITURES</b>	<b>459,852</b>	<b>483,387</b>	<b>614,851</b>	<b>616,346</b>	<b>519,316</b>	<b>499,509</b>	<b>510,412</b>	<b>512,735</b>	<b>523,588</b>	<b>526,010</b>	<b>536,758</b>	
	<b>REVENUES LESS EXPENDITURES</b>	<b>164,251</b>	<b>192,579</b>	<b>(73,916)</b>	<b>47,127</b>	<b>(7,469)</b>	<b>14,271</b>	<b>14,750</b>	<b>21,948</b>	<b>22,557</b>	<b>25,020</b>	<b>24,534</b>	

	<b>ENDING FUND BALANCE</b>	<b>737,240</b>	<b>929,820</b>	<b>855,904</b>	<b>903,031</b>	<b>895,562</b>	<b>909,833</b>	<b>924,583</b>	<b>946,531</b>	<b>969,088</b>	<b>994,109</b>	<b>1,018,643</b>	
<b>ROAD MAINTENANCE FUND</b>													
	Beginning Fund Balance	0	0	0	207,357	120,811	20,811	145,811	294,311	441,266	586,630	436,630	
	Village Center Sales Tax	0	0	207,357	227,334	200,000	200,000	200,000	200,000	200,000	200,000	200,000	
	<b>TOTAL REVENUES</b>			<b>207,357</b>	<b>227,334</b>	<b>200,000</b>	<b>200,000</b>	<b>200,000</b>	<b>200,000</b>	<b>200,000</b>	<b>200,000</b>	<b>200,000</b>	
	Crack Seal/Chip Seal	0	0	0	305,400	300,000	75,000	51,500	53,045	54,636	350,000	350,000	
	Other Road Maintenance	0	0	0	8,480								
	<b>TOTAL EXPENDITURES</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>313,880</b>	<b>300,000</b>	<b>75,000</b>	<b>51,500</b>	<b>53,045</b>	<b>54,636</b>	<b>350,000</b>	<b>350,000</b>	
	<b>ENDING FUND BALANCE</b>	<b>0</b>	<b>0</b>	<b>207,357</b>	<b>120,811</b>	<b>20,811</b>	<b>145,811</b>	<b>294,311</b>	<b>441,266</b>	<b>586,630</b>	<b>436,630</b>	<b>286,630</b>	
<b>OPEN SPACE FUND</b>													
	<b>BEGINNING FUND BALANCE</b>	<b>95,993</b>	<b>117,815</b>	<b>140,765</b>	<b>163,766</b>	<b>182,296</b>	<b>198,396</b>	<b>215,496</b>	<b>236,596</b>	<b>257,696</b>	<b>278,796</b>	<b>299,896</b>	
22-30-130	Arapahoe CO Open Space Distrib	19,845	20,282	21,936	23,059	20,000	20,000	20,000	20,000	20,000	20,000	20,000	
22-30-611	Interest Earnings	1,977	3,026	1,066	83	100	1,100	1,100	1,100	1,100	1,100	1,100	
22-30-680	Miscellaneous/Other Income	0	0	0	0	0	0	0	0	0	0	0	
	<b>TOTAL REVENUES</b>	<b>21,822</b>	<b>23,308</b>	<b>23,002</b>	<b>23,142</b>	<b>20,100</b>	<b>21,100</b>	<b>21,100</b>	<b>21,100</b>	<b>21,100</b>	<b>21,100</b>	<b>21,100</b>	
22-40-511	Maintenance	0	0	0	4,612	4,000	4,000	0	0	0	0	0	
22-40-530	Planning	0	0	0	0	0	0	0	0	0	0	0	
22-40-620	Improvements	0	358	0	0	0	0	0	0	0	0	0	
22-40-630	Engineering and Design	0	0	0	0	0	0	0	0	0	0	0	
	<b>TOTAL EXPENDITURES</b>	<b>0</b>	<b>358</b>	<b>0</b>	<b>4,612</b>	<b>4,000</b>	<b>4,000</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
	<b>REVENUES LESS EXPENDITURES</b>	<b>21,822</b>	<b>22,950</b>	<b>23,002</b>	<b>18,530</b>	<b>16,100</b>	<b>17,100</b>	<b>21,100</b>	<b>21,100</b>	<b>21,100</b>	<b>21,100</b>	<b>21,100</b>	
	<b>ENDING FUND BALANCE</b>	<b>117,815</b>	<b>140,765</b>	<b>163,766</b>	<b>182,296</b>	<b>198,396</b>	<b>215,496</b>	<b>236,596</b>	<b>257,696</b>	<b>278,796</b>	<b>299,896</b>	<b>320,996</b>	
<b>CONSERVATION TRUST FUND</b>													
	<b>BEGINNING FUND BALANCE</b>	<b>37,094</b>	<b>32,271</b>	<b>28,259</b>	<b>29,985</b>	<b>27,853</b>	<b>22,683</b>	<b>17,963</b>	<b>13,243</b>	<b>8,523</b>	<b>3,803</b>	<b>(917)</b>	
31-30-611	Interest Earnings	757	809	274	17	30	280	280	280	280	280	280	
31-30-634	CTF Distribution	7,898	5,982	8,024	7,800	7,800	8,000	8,000	8,000	8,000	8,000	8,000	
31-30-680	Miscellaneous/Other Income	0	0	0	0	0	0	0	0	0	0	0	
	<b>TOTAL REVENUES</b>	<b>8,655</b>	<b>6,791</b>	<b>8,299</b>	<b>7,817</b>	<b>7,830</b>	<b>8,280</b>	<b>8,280</b>	<b>8,280</b>	<b>8,280</b>	<b>8,280</b>	<b>8,280</b>	
31-40-520	Improvements	0	0	0	0	0	0	0	0	0	0	0	
31-40-525	Legal	0	0	0	0	0	0	0	0	0	0	0	
31-40-530	Planning & Engineering	0	0	0	0	0	0	0	0	0	0	0	
31-40-550	Maintenance	13,478	10,803	6,572	9,949	13,000	13,000	13,000	13,000	13,000	13,000	13,000	15% of Terracare contract, ACWWA, IREA
	<b>TOTAL EXPENDITURES</b>	<b>13,478</b>	<b>10,803</b>	<b>6,572</b>	<b>9,949</b>	<b>13,000</b>	<b>13,000</b>	<b>13,000</b>	<b>13,000</b>	<b>13,000</b>	<b>13,000</b>	<b>13,000</b>	
	<b>REVENUES LESS EXPENDITURES</b>	<b>(4,823)</b>	<b>(4,012)</b>	<b>1,726</b>	<b>(2,132)</b>	<b>(5,170)</b>	<b>(4,720)</b>	<b>(4,720)</b>	<b>(4,720)</b>	<b>(4,720)</b>	<b>(4,720)</b>	<b>(4,720)</b>	
	<b>ENDING FUND BALANCE</b>	<b>32,271</b>	<b>28,259</b>	<b>29,985</b>	<b>27,853</b>	<b>22,683</b>	<b>17,963</b>	<b>13,243</b>	<b>8,523</b>	<b>3,803</b>	<b>(917)</b>	<b>(5,637)</b>	

<b>TOWN OF FOXFIELD SALES TAX REVENUE</b>												
<b><u>2019</u></b>	Nov Tax (Jan)	Dec Tax (Feb)	Jan Tax (Mar)	Feb Tax (Apr)	Mar Tax (May)	Apr Tax (Jun)	May Tax (Jul)	Jun Tax (Aug)	Jul Tax (Sep)	Aug Tax (Oct)	Sep Tax (Nov)	Oct Tax (Dec)
Colorado	10,299	6,364	5,897	10,526	7,372	7,879	8,254	11,013	7,407	10,918	9,401	11,911
Remote	968	836	1,244	2,200	1,882	1,765	3,189	4,244	3,473	2,648	2,278	2,767
FVC	22,209	17,051	16,329	18,710	17,322	18,193	19,342	18,254	22,615	18,505	17,813	16,463
<b>Total</b>	<b>33,477</b>	<b>24,250</b>	<b>23,470</b>	<b>31,436</b>	<b>26,576</b>	<b>27,837</b>	<b>30,785</b>	<b>33,511</b>	<b>33,495</b>	<b>32,071</b>	<b>29,491</b>	<b>31,141</b>
<b>2019 TOTAL \$357,541</b>												
<b><u>2020</u></b>	Nov Tax (Jan)	Dec Tax (Feb)	Jan Tax (Mar)	Feb Tax (Apr)	Mar Tax (May)	Apr Tax (Jun)	May Tax (Jul)	Jun Tax (Aug)	Jul Tax (Sep)	Aug Tax (Oct)	Sep Tax (Nov)	Oct Tax (Dec)
Colorado	13,681	26,315	17,643	17,656	35,308	15,430	26,397	16,737	6,319	-6,382	-436	16,721
Remote	16,404	6,953	6,093	7,135	4,827	4,614	3,551	3,996	4,061	4,478	6,356	6,202
FVC	19,300	15,748	14,843	18,289	13,248	17,539	18,327	19,117	20,894	19,077	15,822	15,153
<b>Total</b>	<b>49,384</b>	<b>49,016</b>	<b>38,579</b>	<b>43,081</b>	<b>53,383</b>	<b>37,583</b>	<b>48,275</b>	<b>39,850</b>	<b>31,273</b>	<b>17,174</b>	<b>21,742</b>	<b>38,077</b>
<b>2020 TOTAL \$467,416</b>												
<b><u>2021</u></b>	Nov Tax (Jan)	Dec Tax (Feb)	Jan Tax (Mar)	Feb Tax (Apr)	Mar Tax (May)	Apr Tax (Jun)	May Tax (Jul)	Jun Tax (Aug)	Jul Tax (Sep)	Aug Tax (Oct)	Sep Tax (Nov)	Oct Tax (Dec)
Colorado	19,943	17,025	16,719	20,044	15,559	21,199	20,286	19,725	19,348	22,095	21,457	24,208
Remote	4,914	3,977	4,283	5,609	12,796	13,014	13,231	17,738	9,000	8,451	8,965	10,728
FVC	19,477	15,331	14,358	15,508	16,878	20,269	19,098	19,375	24,078	21,542	20,796	20,624
	<b>44,334</b>	<b>36,333</b>	<b>35,360</b>	<b>41,161</b>	<b>45,233</b>	<b>54,482</b>	<b>52,615</b>	<b>56,838</b>	<b>52,426</b>	<b>52,088</b>	<b>51,219</b>	<b>55,560</b>
<b>2021 YTD TOTAL \$577,648</b>												