



MEMORANDUM

TO: Mayor Jones and Members of the Board

FROM: Karen Proctor, Town Administrator

DATE: January 21, 2021

RE: Sixth Addendum to Agreement for Services with Terracare Associates

DISCUSSION:

On March 3, 2016 the Town of Foxfield entered into an Agreement for Services with Terracare Associates. Attached for approval is the revised Sixth Addendum to the Agreement for Services. Terracare has been asked to do the first ROW mowing later in April this year. The island maintenance has been reduced from 16 times to 12 times. Mr. Winfield stated that if more is needed, the Town will be charged on a one-time basis and they will contact the Town Administrator or Clerk before doing any additional work. Terracare has also been asked to put together a plan to address the weeds in the Open Space. Staff will present the plan to the Board once it is received.

The Agreement will be effective until December 31, 2021 and will be retroactive to January 1, 2021. They did not increase our rates from 2019 to 2020. This increase is approximately 12% from the 2020 rates. Mr. Winfield from Terracare indicated that the increase is a direct correlation to the labor market in Denver Metro area. Terracare's ability to hire quality people that are reliable and exhibit care has been a difficult task. They have tried to keep costs under control and offer Foxfield the lowest service pricing possible, however this specific line has spiraled out of control and they have had to adjust to the market just to field adequate crews to address all their projects. Last year with the pandemic, Terracare struggled to get crew members even offering close to twice the wage they began the season with. They do not foresee any change going into 2021 thus far, especially with the soon-to-come extended unemployment benefit. Mr. Winfield stated that they will continue to do as much as possible for the Town and work hard to keep the costs down.

RECOMMENDED MOTION:

"I move to approve the sixth addendum to the Agreement for Services with Terracare Associates."

ATTACHMENTS:

Exhibit A: Revised Sixth Addendum to Agreement for Services with Terracare Associates
Exhibit B: Agreement for Services with Terracare

SIXTH ADDENDUM TO AGREEMENT FOR SERVICES

THIS SIXTH ADDENDUM TO AGREEMENT FOR SERVICES is made and entered into this day of _____, 2021, by and between the Town of Foxfield, State of Colorado (hereinafter referred to as the "Town") and Terracare Associates, (the "Contractor").

RECITALS:

- A. On March 3, 2016, the Town and Contractor entered into an Agreement for Services (the "Agreement").
- B. The parties desire to authorize an extension of this Agreement and the 2021 pricing approved in this Sixth Addendum until December 31, 2021 and be retroactive to January 1, 2021 with this approval of this Sixth Addendum.

AGREEMENT

NOW, THEREFORE, it is hereby agreed that for the consideration hereinafter set forth, that Contractor shall continue to provide services to the Town as provide in the 2016 Agreement and 2021 pricing in the Sixth Addendum.

- 1. Contractor shall continue to provide the services defined in **Attachment A** for a total contract price of \$54,574 in 2021. The pricing attachment contains a provision for Winter Watering of all spruce and pine trees in the amount of \$1,210.00 that shall only be performed at the direction of the Town Administrator.
- 2. The original Agreement is in full force and effect and is hereby ratified by the Town and the Contractor.

IN WITNESS WHEREOF, the parties hereto each herewith subscribe the same in duplicate.

TOWN OF FOXFIELD, COLORADO

By: _____
Lisa Jones, Mayor

ATTEST:

Randi Gallivan, Town Clerk

CONTRACTOR

By: _____

STATE OF COLORADO)
) ss.
COUNTY OF)

The foregoing instrument was subscribed, sworn to and acknowledged before me this _____ day of _____, 2021, by _____ as _____ of _____.

My commission expires:

(S E A L)

Notary Public



Town of Foxfield Landscape Services 2021

Revised on: 1/13/2021

Item #	Maintenance Services	Per occurrence 2021	# of Occ / Year	Price Per Year 2019-2020
1	ROW - mow, trim, remove trash	\$4,950.00	6	\$29,700.00
2	ROW - Apply broadleaf weed spray, Spot spray as needed	N/A	N/A	N/A
3	Arapahoe/Ring Road & Open Space - Mow, trim, spot spray or pull weeds as needed, remove trash and empty trash cans every two (2) weeks	\$1,850.00	6	\$11,100.00
4	Arapahoe/Ring Road & Open Space - Apply broadleaf weed spray	\$780.00	2	\$1,560.00
5	Arapahoe/Ring Road & Open Space - Irrigation maintenance	\$106.00	8	\$848.00
6	Arapahoe/Ring Road & Open Space - Tunnel light bulbs replacement	\$80.00	2	\$160.00
7	Fertilization of Open Space	N/A	N/A	N/A
8	Islands - Mow, weed eat, trim trees and bushes, spray or pull weeds, remove trash	\$280.00	12	\$3,360.00
9	Plant Health Care - Ips Beetle Spray - 33 Spruce trees	\$880.00	2	\$1,760.00
10	Plant Health Care - Zimmerman Moth Spray - 81 Pines	\$1,204.00	2	\$2,408.00
11	Plant Health Care - Tree fertilizer with Myorrhizae	\$1,806.00	1	\$1,806.00
12	Dog waste stations (4) - Empty/service stations weekly	\$36.00	52	\$1,872.00
Total				\$54,574.00

Twelve equal Monthly Payments \$ 4,547.83

Item #	Additional Maintenance Services	Per occurrence 2021	# of Occ / Year	Price Per Year 2021
1	Winter Water All Spruce and Pines October-March.	\$1,210.00	Must be pre-authorized by the Town	
2	Snow Removal Services 2021	See Attached Rates	Must be pre-authorized by the Town	

By:

Terracare Associates, LLC.
Authorized Signature

13 Jan 2021

DATE



TERRACARE ASSOCIATES

Unit Pricing & Labor Rates For 2021

January 1, 2021

ITEM	2021 Prices
Field Supervisor	\$ 68.00 per hour
Foreman	\$ 63.00 per hour
Labor	\$ 47.00 per hour
Irrigation Technician	\$ 74.00 per hour
Irrigation Helper	\$ 58.00 per hour
Backflow Certification Testing (per backflow) Repairs T&M	\$ 103.00 per backflow
Emergency irrigation dispatch minimum charge (5pm to 6am Monday through Friday, Weekends and Holidays).	\$ 131.00 per hour
Chemical Application Tech.	\$ 74.00 per hour
Operator	\$ 53.00 per hour
Concrete Finisher	\$ 55.00 per hour
CDL Truck Driver	\$ 53.00 per hour
Mobilization of large equipment (310 Backhoe, Front End Loader, Etc.)	\$ 425.00 each
Pick-Up Truck	\$ 17.00 per hour
1 Ton. Dump Truck	\$ 20.00 per hour
Dump Truck (5yard)	\$ 59.00 per hour
Dump Truck (10 yard Tandem)	\$ 64.00 per hour
Streets Sweeper	\$ 100.00 per hour
Truck w/ Water Tank (800 Gallons Capacity)	\$ 21.00 per hour
Dump Trailer (14' to 16' Long)	\$ 11.00 per hour
Landscape Trailer	\$ 11.00 per hour
Flat Bed Trailer (10' to 34')	\$ 11.00 per hour
Trimmer, Blower or Chainsaw	\$ 8.00 per hour
Walk Behind w/ 36" to 48" mower deck	\$ 9.00 per hour
Riding Mower w/ 60" mower deck	\$ 39.00 per hour
Ag. Tractor (6420 J Deere 4x4 w/Cab)	\$ 59.00 per hour
Ag. Tractor (Small 4X4 Tractors)	\$ 41.00 per hour
Mower Deck 6'	\$ 10.00 per hour
Mower Deck (15' to 20')	\$ 20.00 per hour
ATV w/ Sprayers	\$ 20.00 per hour
UTV w/ Sprayers	\$ 24.00 per hour
Tree Chipper	\$ 37.00 per hour
Skid Steer	\$ 43.00 per hour
310 Backhoe	\$ 56.00 per hour
Front Loader w/ 3 to 4 yard bucket	\$ 97.00 per hour
Crack Seal Machine	\$ 46.00 per hour
Walk Behind Stripe Machine	\$ 20.00 per hour
Arrow Board (Traffic Control)	\$ 11.00 per hour

*Materials use will be charge at cost plus 20%

*Mobilization will be billed based on the appropriate hourly rate. All materials and equipment will be billed based on Terracare Associates standard rates.



2020-2021 (5006 PI) SNOW PRICING

SNOW MAINTENANCE

2020-2021

<u>\$ 126.00</u>	<u>Per hour, pick-up truck with 7.5 foot plows</u>
<u>\$ 58.00</u>	<u>Per hour, hand shoveling laborer</u>
<u>\$ 126.00</u>	<u>Per hour, Sander/Ice Slicer truck, plus materials at \$268.00 ton</u>
<u>\$ 58.00</u>	<u>Per hour, ice melt plus material at \$.95/lb.</u>
<u>\$ 82.00</u>	<u>Per hour, snow blower or broom</u>
<u>\$ 98.00</u>	<u>Per hour, ATV w/blade</u>
<u>\$ 152.00</u>	<u>Per hour, Skid Steer or tractor with bucket</u>
<u>\$ 231.00</u>	<u>Per hour, front end loader, 3 yard</u>
<u>\$ 231.00</u>	<u>Per hour, front end loader, 3 yard with 12 foot pusher</u>
<u>\$ 237.00</u>	<u>Per hour, dump truck 10 yard</u>
<u>\$ 189.00</u>	<u>Per hour, dump truck 5 yard with plow</u>
<u>\$ 126.00</u>	<u>Per hour, UTV w/ blade</u>
<u>\$ 115.00</u>	<u>Per Hour, Snowrator</u>

These are our hourly rates for the 2020-2021 snow maintenance season. There is a one (1) hour minimum charge per job site.